

CERTIFIED TRUE COPY OF THE RESOLUTION PASSED AT THE MEETING OF THE AUDIT COMMITTEE OF GANGA BATH FITTINGS LIMITED (FORMERLY KNOWN AS GANGA PLAST INDUSTRIES LIMITED) HELD ON THRUSDAY, May 01<sup>st</sup>, 2025 AT 10:00 AM AT REGISTERED OFFICE SITUATED AT SURVEY NO. 121, NR. VRAJ INDUSTRIAL ESTATE, SIDC ROAD, B/H SHANTIDHAM RESIDENCY, VERAVAL (SHAPAR), KOTDA SANGANI, RAJKOT, GUJARAT, INDIA, 360024

### APPROVAL AND ADOPTION OF KEY PERFORMANCE INDICATORS:

The Chairman informed the members of the Audit Committee that pursuant to the applicable provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations"), the Company is required to disclose certain Key Performance Indicators (KPIs) under the Red Herring Prospectus (RHP), and the Prospectus. After discussions, the committee considered and approved the following resolution:

"RESOLVED THAT pursuant to the applicable provisions of the SEBI ICDR Regulations and other applicable laws, the Audit Committee hereby approves the Key Performance Indicators (KPIs) relating to the Company's performance, as set out in Annexure I to this resolution and presented under the Red Herring Prospectus, and Prospectus, and confirms that these KPIs have been appropriately verified and/or audited, in accordance with applicable laws.

**RESOLVED FURTHER THAT** the Committee also approves the explanation and rationale for selecting these KPIs, including those used historically by the Company to evaluate its business performance and compare growth across verticals and with industry peers, as disclosed under the Red Herring Prospectus, and Prospectus.

**RESOLVED FURTHER THAT** the Audit Committee recommends the above KPIs, as presented and initialed by the Chairman for identification, for approval and adoption by the Board of Directors and for disclosure in the Red Herring Prospectus, and Prospectus, in compliance with the applicable regulatory requirements.

**RESOLVED FURTHER THAT** Any Director of the Company or the company secretary of the company, be and are hereby severally authorized to do all such acts, deeds, matters and things as may be necessary, proper or desirable to give effect to this resolution, including but not limited to providing explanations, resolving queries, filing necessary documents and coordinating with regulatory authorities or consultants in connection with the KPIs and their disclosure.

## **GANGA BATH FITTINGS LIMITED**

Formerly known as

GANGA PLAST INDUSTRIES LIMITED

Registered Office Address:

Survey No.121, B/h. Shantidham Residency, Near Vraj Industrial Estate,

Opp. Khodiyar Agri Floor Mill, Veraval (Shapar)-360 024, Dist: Rajkot, Gujarat, India

CÍN NO.: U22204GJ2024PLC151770

GST NO.: 24AALCG2637F1ZQ







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For GANGA BATH FITTINGS LIMITED (FORMERLY KNOWN AS GANGA PLAST INDUSTRIES LIMITED)

Mr. Sajan Tusharbhai Tilva

**DIRECTOR DIN-** 08950647

Date: 01.05.2025 Place: Rajkot



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#### Annexure I

## **Financial KPIs of the Company**

### On the basis of standalone restated financial statements

(Amount in Lakhs, except %)

				(Amount in Lakns, except %)		
S		December	May	March	March	March
No.	Key Performance Indicator	31, 2024	21,	31, 2024	31, 2023	31, 2022
			2024			
		2245.02		4353.63	404704	1000.05
1	Revenue from Operations <sup>(1)</sup>	2245.82	236.55	1357.87	1217.91	1066.85
Α	Chrome Plated casted Bath Fitting	846.90				
	(GI unit)					
В	Sanitary-ware Item (GI Unit)	121.12				
С	Plastic Molded Bath Fitting (GPI	870.86	236.55	1357.87	1217.91	1066.85
	Unit)					
D	Stainless-steel bath fittings &	406.92				
1	Showers (GBS Unit)					
2	Earnings before Interest, Tax,	567.87	42.65	163.44	139.97	76.10
	Depreciation and Amortization					
	(EBITDA) <sup>(2)</sup>					
3	EBITDA Margin <sup>(3)</sup>	25.29	18.03	12.04	11.49	7.13
4	Profit After Tax (PAT)	360.65	23.55	59.44	9.23	0.75
5	PAT Margin <sup>(4)</sup>	16.06	9.95	4.38	0.76	0.07
6	Net Worth <sup>(5)</sup>	2212.05	413.41	394.44	134.76	124.29
7	Capital Employed <sup>(6)</sup>	3284.94	1142.63	1131.58	650.27	551.69
8	Return on Equity (ROE) <sup>(7)</sup>	16.30	5.70	15.07	6.85	0.60
9	Return on Capital Employed	21.91	148.17	358.93	141.20	22.70
	(ROCE) <sup>(8)</sup>					
10	Return on Assets (ROA) <sup>(9)</sup>	8.26	2.12	5.71	1.07	0.11

#### Notes:

- 1) Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements.
- 2) EBITDA is calculated as Profit before tax + Depreciation + Finance Cost
- 3) EBITDA Margin is calculated as EBITDA divided by Revenue from operations
- 4) PAT Margin is calculated as PAT for the period/year divided by revenue from operations.
- 5) Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account reduced by miscellaneous expenditure and the debit of profit and loss account.
- 6) Capital Employed means the aggregate value of net worth, long term borrowings and

- short term borrowings.
- 7) Return on equity is calculated by comparing the proportion of net income against the amount of shareholder equity.
- 8) Return on Capital Employed is calculated as follows: Profit for the period/year plus finance cost plus tax expenses (EBIT) divided by Total Assets- Current Liabilities.
- 9) Return on Assets is calculated as profit after tax divided by total assets.

# **Operational KPIs of our Company**

# On the basis of Performa Financial Statements of the Company

Particular		For the period ended December 31, 2024	ended March	For the year ended March 31, 2023	A recognision of the country
Installed	Chrome Plated casted Bath	168.75	225	225	225
Capacity	Fitting (GI unit)				
in [•] units	Plastic Molded Bath Fitting (GPI Unit)	225	300	300	300
	Stainless steel bath fittings & Showers (GBS Unit)	209.25	279	279	279
Capacity Utilizati	Chrome Plated casted Bath Fitting (GI unit) <sup>†</sup>	79%	57%	55%	33%
on	Plastic Molded Bath Fitting ( GPI Unit)	77%	75%	67%	59%
	Stainless steel bath fittings & Shower (GBS Unit)	65%	53%	46%	28%
Contribut Customer	ion of Revenue from Top 5 s (%)	50.15%	29.03%	35.55%	23.03%

S No.	KPI	Explanation			
1.	Revenue from	Revenue from Operations is used by our management to track the revenue profile			
	Operation	of the business and in turn helps to assess the overall financial performance of			
		our Company and volume of our business.			
2.	EBITDA	EBITDA provides information regarding the operational efficiency of the business			
3.	EBITDA Margin	EBITDA Margin (%) is an indicator of the operational profitability and financial			
		performance of our business.			
4.	PAT	Profit after Tax is an indicator which determine the actual earning available to			
		equity shareholders			
5.	PAT Margin	Profit after Tax margin is an indicator which determine the percentage of actual			

		earning to sales available to equity shareholders
6.	Net-worth	Net worth is a key indicator of a person or company's financial health and overall
		wealth
7.	Capital	Capital Employed is a financial indicator that represents the total amount of
	Employed	capital invested in a business.
8. ,	ROE	It is an indicator which shows how much company is generating from its available
		shareholders' funds.
9.	ROCE	ROCE provides how efficiently our Company generates earnings from the capital
		employed in the business.
10.	ROA	Return on Assets (ROA) is a financial ratio that measures how efficiently a
		company uses its assets to generate profits.
11.	Installed	This indicates the actual capacity installed for the production process
	Capacity	
12.	Capacity	This shows the actual capacity utilised for the production process
	Utilization	
13.	Contribution of	This shows the product sold to top 5 customers of the company
	Revenue from	
	Top 5	
	Customers	

